### **Original Article**

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8 Open Access



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e-ISSN: 3048-815X
Impact Factor: 6.262
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## A Study on the Current Status of the Real Estate Sector in Bihar

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## **Article History:**

Received: 15 April 2025 Accepted: 16 May 2025 Published: 30 May 2025

#### **Keywords:**

Real Estate, Affordable housing, Infrastructure, Logistics, Pradhan Mantri Awas Yojana.

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10.62823/ExRe/2025/02/02.58

Abstract: The real estate sector in Bihar has undergone significant transformation during the period 2020 to 2025, reflecting broader economic and urban development trends within the state. This paper critically explores the current landscape of the sector, emphasizing growth centers such as Patna and Gaya. Drawing on data from recent government reports, policy documents, and market studies, the research examines key trends, including the influence of infrastructure development, demographic changes, investment patterns, and regulatory frameworks. The residential market has expanded, propelled by state and central housing schemes like Pradhan Mantri Awas Yojana (PMAY), yet remains challenged by affordability and limited access to formal housing finance. The commercial segment, though still emerging, is gradually gaining traction, especially in Patna's retail and office markets. Meanwhile, industrial and logistics real estate has witnessed accelerated growth, supported by major infrastructure initiatives, including the Patna Metro, the Eastern Dedicated Freight Corridor, and new warehousing hubs near Bihta and Hajipur. Government efforts such as the implementation of RERA and the promotion of smart city projects have contributed to a more structured and transparent market environment. Nevertheless, persistent obstacles such as inadequate infrastructure, land acquisition bottlenecks, limited private investment, and a predominantly rural economy continue to slow progress. Despite these challenges, emerging opportunities especially in affordable housing, logistics, and urban renewal offer a positive outlook. This study concludes that with continued policy support, improved governance, and strategic investments. Bihar's real estate sector holds strong potential for sustainable and inclusive growth in the coming decade.

#### Introduction

The real estate sector is a vital pillar of regional development, acting as both a driver and beneficiary of economic transformation. In states like Bihar traditionally viewed as underdeveloped the real estate sector has recently begun to show signs of sustained momentum, particularly in the wake of government interventions, infrastructure expansion, and rising urban demand. With a population exceeding 127 million (NITI Aayog, 2023), Bihar represents a complex and evolving market that is only

gradually transitioning from a rural, agrarian base toward urbanized, service-led growth. Its urbanization rate, at around 11-15%, lags behind the national average of 30% (Times of India, 2023), yet cities like Patna, Gaya, Muzaffarpur, and Bhagalpur have witnessed notable shifts in their real estate landscapes between 2020 and 2025.

The study explores the emerging contours of real estate development in Bihar, segmented into residential, commercial, and industrial categories. It presents a critical evaluation of key trends and growth drivers, with a particular focus on Patna, the state's capital and commercial hub, and Gaya, known for its cultural significance and expanding tourism industry. Various factors such as demographic shifts, economic diversification, state and central government policies, and major infrastructure projects including the Patna Metro, Ganga Path expressway, and the expansion of Bihta airport are collectively influencing the demand for housing, retail, office, and industrial spaces across the state.

A unique feature of Bihar's real estate scenario is its intersection of high latent demand and deep-rooted structural constraints. The demand side is propelled by a young population, rapid rural-to-urban migration, and cultural preferences for property ownership. The supply side, however, contends with challenges such as land acquisition issues, low private capital inflow, regulatory complexities, and limited high-quality inventory. Despite these hurdles, the 2020-2025 period has witnessed pivotal developments including expanded affordable housing delivery under Pradhan Mantri Awas Yojana (Urban), early-stage growth in organized commercial and retail real estate in Patna, and a pronounced boom in logistics and warehousing facilities around the city's periphery.

Table 1: Affordable Housing Progress under PMAY-U (2024)

Metric	Value
Total Units Sanctioned	264,604
Total Units Completed	148,630
Units Under Construction	118,000
Construction in 3 Months (2023–24)	41,000

Source: https://pmay-urban.gov.in/

This paper is structured to reflect a detailed segment-wise assessment of Bihar's real estate sector. The Residential Real Estate section analyses housing trends, policy interventions like PMAY-U and the Mukhyamantri Awas Yojana, market pricing, and key locality dynamics in cities like Patna and Gaya. The Commercial Real Estate section maps the evolution of the state's organized office, retail, and hospitality segments focusing on demand drivers such as IT, banking, retail chains, and government initiatives under the Smart Cities Mission. The Industrial and Logistics Real Estate section discusses new industrial estates, food parks, and warehousing growth driven by e-commerce and third-party logistics (3PL) firms, supported by transportation corridors and policy backing from BIADA and central logistics plans.

In the latter sections, the paper evaluates the cross-cutting influencing factors, such as infrastructure development (roads, metro, airport), government regulations (RERA, industrial policies), investment trends (institutional and speculative), and Bihar's unique socio-economic-demographic context. It also explores key challenges like inadequate infrastructure, limited credit access, and workforce shortages and emerging opportunities, particularly in Tier-2 city development, affordable housing expansion, and logistics corridors. The study culminates with a future outlook projecting gradual but promising growth for Bihar's real estate up to 2030, contingent on sustained reforms, infrastructure implementation, and inclusive urbanization.

By drawing on official records, consultancy reports, academic literature, and local market data, this research aims to provide a comprehensive and academically rigorous understanding of the evolution and prospects of Bihar's real estate sector. It serves not only as an analytical document for scholars and policymakers but also as a strategic guide for investors, developers, and planners seeking to engage with one of India's most under-tapped realty frontiers.

#### Objectives

- To assess the growth patterns and structural transformation of Bihar's real estate sector from 2020 to 2025, focusing on residential, commercial, and industrial developments.
- To evaluate the role of government policies, infrastructure initiatives, and demographic changes in shaping real estate demand and investment trends across major cities like Patna and Gaya.

 To identify the key challenges and emerging opportunities in Bihar's real estate sector, particularly in affordable housing, logistics, and urban expansion.

#### Methodology

This study employs a mixed-methods approach, primarily based on secondary data from 2020 to 2025. Key sources include Bihar Government economic surveys, urban development reports, and publications by real estate firms such as Knight Frank and Anarock. Academic literature, including a 2024 study on commercial real estate in Bihar, supplemented the review. For Patna and Gaya, local market data, news reports, and property listings were analysed. The study is structured by real estate segments residential, commercial, and industrial and assesses supply, demand, pricing, and major projects. Crosscutting factors like policy, infrastructure, investments, and demographics are also evaluated.

#### Residential Real Estate in Bihar (2020-2025)

Bihar's residential real estate sector has seen noticeable transformation between 2020 and 2025. Increasing urbanization, population pressure, and government housing initiatives have been key drivers of this growth. Although the sector is still developing, cities like Patna and Gaya have emerged as important hubs for residential development.

Table 2: Residential Real Estate Pricing Trends (2025)

City	Average Price (₹/sq. ft.)	High-End Price (₹/sq. ft.)	Affordable Segment Price (₹/sq. ft.)
Patna	5512	10400	3500
Gaya	1800	3000	1200

Source: https://housing.com/price-trends/property-rates-for-buy-in-patnabihar

This section highlights the trends, drivers, challenges, and regional variations shaping Bihar's residential real estate landscape:

#### Market Growth and Demand

- Urbanization is gradually rising in Bihar, though the urban population remains low (11–15%).
- Cities such as Patna, Gaya, Muzaffarpur, and Bhagalpur have witnessed increased housing demand due to rural-to-urban migration.
- Patna's metro area population reached approximately 2.7 million by 2025, becoming the central focus for new housing projects.
- Gaya, with a population of 0.5 million, shows growing demand influenced by tourism and education sectors.
- The state's youthful population is contributing to a rise in demand for affordable, first-time homeownership.

## Housing Supply and Pricing Trends

- Historically, formal housing supply lagged demand, particularly for low-income groups.
- 2020-2025 saw significant new launches in Patna, especially along Bailey Road, Danapur, and Phulwari Sharif.
- Property prices in Patna averaged ₹5,512 per sq. ft. in 2025; prime areas reached ₹10,000 plus per sq. ft.
- Gaya's property rates remain relatively low, with starting prices below ₹2,000 per sq. ft., attracting budget-conscious buyers and investors.

### Government Housing Schemes

- Under PMAY-Urban, Bihar sanctioned 2,64,604 housing units; 1,48,630 were completed by late 2024.
- The Mukhyamantri Awas Yojana provided subsidies for land-owning families and flats for landless households.
- Over 41,000 units were constructed in just three months during 2023-24, signaling rapid progress.

 These schemes have supported both social housing goals and private sector construction activity, though with modest profit margins.

#### Market Trends (2020-2023)

- COVID-19 disrupted the sector in 2020, but demand rebounded strongly in 2021 and 2022.
- Low interest rates and increased savings during the pandemic fueled home purchases.
- Developers launched several new projects in Patna's outskirts (e.g., Danapur, Khagaul, Patna City).
- Local and national developers expanded operations, and confidence improved due to Bihar's RERA enforcement.
- By 2023, over 1,628 projects were registered under RERA, increasing transparency and consumer trust.

#### Patna vs. Gaya – Market Comparison

- Patna: Offers luxury apartments in Patliputra Colony and mid-range flats in Bailey Road and Phulwari. High rental demand persists due to educational and government job concentrations.
- Gaya: Primarily a low-rise market with a focus on plotted housing and independent homes.
   Bodh Gaya's international relevance has attracted developers eyeing hotel and NRI-focused residential projects.
- Gaya's international airport, road, and rail access enhance its real estate potential for tourism-driven development.

#### Challenges in the Residential Sector

- **Affordability**: With a per capita income of only ₹80,000, home ownership remains out of reach for many without subsidies.
- **Skewed Demand**: The majority of demand lies in the affordable housing segment; premium and mid-income housing has a smaller buyer base.
- Slowing High-End Market: In 2024–25, Patna saw a notable slowdown in premium segment sales, driven by high costs and economic uncertainty.
- Infrastructure Gaps: Inadequate drainage (e.g., flooding in Patna), traffic congestion, and poor utility services reduce quality of life in new colonies.
- Land Issues: Fragmented plots, unclear titles, and acquisition delays complicate project implementation, especially in peri-urban zones.

Bihar's residential real estate sector is on a steady growth trajectory, especially in urban centers like Patna. Government initiatives, improving connectivity, and regulatory reforms like RERA are creating a more structured and investor-friendly environment. However, major challenges including affordability constraints, urban infrastructure deficits, and land-related hurdles continue to limit faster growth. If current policies and investments persist, the sector could witness sustainable expansion, particularly in affordable housing and urban peripheries, in the years ahead.

#### Commercial Real Estate in Bihar (2020-2025)

Bihar's commercial real estate sector, encompassing office spaces, retail outlets, hospitality, and mixed-use developments, has experienced gradual growth during the 2020-2025 period. While still underdeveloped compared to major Indian cities, significant progress has been made, particularly in Patna. This progress is attributed to growing urbanization, improving income levels, and increasing investor interest. Other tier-2 cities like Gaya, Muzaffarpur, and Bhagalpur are also beginning to show early signs of commercial real estate development, although the pace remains moderate.

In terms of market development, commercial real estate in Bihar remains relatively nascent with limited Grade-A infrastructure. Historically, the state had minimal organized commercial space, and until the early 2000s, modern office stock across Bihar was estimated at under one million square feet, primarily concentrated in Patna. Over the last decade, and especially since 2020, commercial activity has gained traction. Patna has emerged as the central hub for commercial development, hosting most of the

state's new office buildings, retail malls, and hospitality projects. Other cities have only recently begun to witness small-scale shopping complexes, commercial plazas, and hotels.

Patna's office space segment has witnessed moderate but consistent growth. The expansion has been led by demand from government departments, banks, IT/ITES firms, and other service sector enterprises. Prominent business zones in Patna include Bailey Road, the Secretariat area, Fraser Road (central business district), Patliputra Industrial Estate, and Danapur. Over the last five years, the city has seen the delivery of several modern office buildings, including mid-rise IT parks and upgraded facilities like the Biscomaun Tower. A 2024 report estimates that Patna has been adding approximately 1 to 1.5 million square feet of office space annually, reinforcing its role as the state's commercial capital. As of 2025, Patna accounts for about 70-75% of Bihar's total office stock. Satellite towns like Hajipur, Muzaffarpur, and Gaya have seen only limited activity, mostly in the form of smaller commercial centers. Notably, companies such as Tata Consultancy Services (TCS), L&T Infotech, Capgemini, Mindtree, and Tech Mahindra have set up development and training centers in Patna, supported by government efforts to establish the city as an IT-BPO destination. Similarly, banks like SBI, ICICI, and HDFC, along with telecom providers, have zonal offices headquartered in Patna.

The performance of Patna's office market has remained relatively stable, despite the COVID-19 pandemic's short-term disruption in 2020. Office space vacancy rates have hovered between 10 and 15 percent, indicating reasonably healthy absorption levels. Rental values are also competitive, making Patna an attractive location for back-office operations. Rentals in prime areas like Fraser Road range from ₹60-₹65 per square foot per month, while secondary locations like Boring Road and Patliputra see rates in the ₹40-₹50 range. These rents are significantly lower than those in metropolitan cities, providing a cost advantage. Following the pandemic-induced slowdown, the office market rebounded in 2022 and 2023, aided by growing demand from e-governance and IT initiatives. Looking forward, the success of infrastructure upgrades such as the Patna Metro and continued IT sector support could position Patna as a competitive Tier-2 IT hub. However, challenges remain in the form of limited skilled talent and competition from other similar-sized Indian cities.

Retail real estate has undergone one of the most visible changes in Bihar's urban landscape. Previously dominated by informal and high-street markets, organized retail began taking shape with the opening of P&M Mall in April 2011. Since then, Bihar's organized retail space has expanded to about 3.5 million square feet, with approximately 70% of that concentrated in Patna. The city now hosts over a dozen malls, including Forum Danapur, Patna Central, and Cinepolis, accommodating popular national brands across fashion, electronics, and food services. Cities like Bhagalpur, Muzaffarpur, Darbhanga, and Gaya have also seen the establishment of smaller malls and multiplexes, albeit on a limited scale. Increasing income levels and aspirations of the state's youthful urban population have fueled this growth, with malls becoming popular leisure and social spaces. As of 2023, several mall projects are in the pipeline, especially in Patna, including integrated mixed-use developments. Gaya, driven by religious tourism, is attracting hotel and retail investment particularly around Bodh Gaya, where a mall-cum-hotel complex is under construction.

Hospitality and mixed-use projects have also gained momentum. Patna has seen the addition of new hotels, including 3-star and one 5-star property, in anticipation of rising business and medical tourism. In Bodh Gaya, several guesthouses and international pilgrim accommodations have opened or expanded, supported by government initiatives to promote religious, eco, and cultural tourism. The increasing popularity of multipurpose complexes featuring office floors, showrooms, and residential units signals the early adoption of mixed-use development in Bihar. These projects reflect growing urban sophistication and efficient land use in densely populated cities like Patna.

Table 3: Commercial Real Estate Development Snapshot (2025)

City	Modern Office Supply (sq. ft.)	Mall Count	Key Sectors
Patna	6.5 million	14	IT, Government, Retail
Gaya	0.3 million	2	Tourism, Retail
Muzaffarpur	0.2 million	2	Retail, Small Offices
Bhagalpur	0.2 million	1	Retail, Education

Source: https://rera.bihar.gov.in/

Despite these advances, commercial real estate development in Bihar faces persistent challenges. A 2024 study by Kunal & Choudhary characterized the sector as "nascent" due to limited Grade-A supply and several structural constraints. Key issues include inadequate infrastructure, such as erratic power supply, limited public transport, and underdeveloped roads in urban peripheries. Financing difficulties also hamper the sector: many developers struggle to secure institutional funding due to perceptions of low returns and political uncertainty, leading to reliance on smaller investors or self-funding. Land acquisition poses another major obstacle. Urban plots are fragmented, often come with title disputes, and require lengthy acquisition processes, especially in central Patna. Additionally, the shortage of skilled professionals in IT and real estate services has hindered the expansion of knowledge-based commercial enterprises. The historical migration of Bihar's educated youth to other states further compounds the challenge of local talent retention.

Nevertheless, the outlook for commercial real estate in Bihar is cautiously optimistic. The state government's Industrial Investment Promotion Policy includes incentives for IT parks and office infrastructure, while urban reforms are enhancing the business environment. Patna is being actively positioned as an IT destination, with the development of Software Technology Parks and incubation centers. Upcoming infrastructure projects such as the Patna Metro, Smart City Mission, Ganga Path, and airport expansion are expected to raise urban connectivity and property values. The large and underserved consumer base in Bihar presents a unique opportunity for retail expansion. If these reforms and investments are sustained, the state could witness a more robust and structured commercial real estate expansion by the latter half of the decade.

While Bihar's commercial real estate sector is still developing, the progress made between 2020 and 2025 is significant. Patna leads with expanding office, retail, and hospitality infrastructure, while Gaya and other cities are gradually joining the growth story. With continued policy support, infrastructure development, and private sector participation, the state's commercial real estate market holds strong potential for long-term growth and urban transformation.

#### Industrial and Logistics Real Estate in Bihar (2020-2025)

Bihar's industrial and logistics real estate sector has experienced notable growth between 2020 and 2025, following a long history of limited industrialization. Traditionally, the state lagged in manufacturing development, missing out on the broader industrial growth that states like Maharashtra, Gujarat, or Tamil Nadu experienced. However, recent policy initiatives and government-led industrial park development have begun reshaping this narrative.

The Bihar Industrial Area Development Authority (BIADA) has led the charge by developing and expanding industrial estates across the state. Among the most significant milestones was the approval of a Mega Food Park at Motipur in Muzaffarpur district. Spanning 78 acres with an investment of ₹403 crores, the park is expected to house over 30 food processing units and create around 5,000 jobs. Similar developments, such as a proposed Mega Textile Park and various agro-processing and electronics clusters, are driving demand for industrial real estate, including factory plots and shared infrastructure. Areas surrounding Patna, particularly Bihta and Hajipur, have emerged as active industrial zones due to land availability and improving connectivity. Industries in these regions primarily include FMCG, beverages, and light manufacturing.

The most dynamic transformation within Bihar's industrial segment has occurred in the logistics and warehousing space. As India's supply chains expand eastward, Bihar's strategic location has positioned it as a logistics hub for eastern and northeastern India. Patna, in particular, has become a core node in regional distribution networks. Major national highways such as NH-83, NH-922, and NH-31 have supported warehousing expansion in a 30-40 km radius of Patna, covering areas like Bihta, Fatuha, Gaurichak, Zero Mile, and Deedarganj. Until recently, warehousing in Bihar was largely informal, consisting of small godowns with minimal amenities. However, the entry of e-commerce giants like Amazon and Flipkart, alongside third-party logistics (3PL) providers such as TVS Logistics, Safexpress, and Ecom Express, has driven the construction of modern, pre-engineered warehouse facilities. Multinational companies including Coca-Cola, PepsiCo, and Samsung have also established high-standard distribution centers around Patna, setting new benchmarks for infrastructure quality.

This shift is reflected in market performance. In FY 2021-22, warehousing transaction volumes in Patna surged by 309 % year-on-year, reaching nearly 0.9 million square feet well above pre-pandemic levels. 3PL operators accounted for about 60% of total warehousing space absorbed during this period,

while e-commerce firms took approximately 21%. The trend continued in 2023 as companies ramped up operations in underserved eastern markets. Rental rates for warehousing space in Patna and its surrounding areas range between ₹15 and ₹23 per sq. ft. per month, with premium facilities (e.g., those occupied by Flipkart or Coca-Cola) commanding the higher end of that spectrum.

Hajipur, located just across the Ganga River from Patna, has also gained prominence in the logistics ecosystem, particularly after the rehabilitation of the Mahatma Gandhi Setu. The area now hosts distribution hubs for major FMCG brands such as Britannia, Hindustan Unilever, and Tata Consumer Products. Flipkart's lease of 0.2 million square feet in Hajipur in 2022 marked a major milestone for the region. Its appeal lies in robust highway connectivity and land availability, making it an ideal site for future logistics parks. National infrastructure projects further support this growth. The Eastern Dedicated Freight Corridor (DFC), completed up to Sonnagar by 2023, enhances Bihar's freight movement capacity. Proposed extensions of the DFC toward Dankuni (West Bengal) and the creation of a cargo terminal at Sonnagar are set to further strengthen Bihar's logistical relevance. Additionally, the state is under consideration for a Multi-Modal Logistics Park (MMLP), which could provide integrated warehousing and transport facilities, likely near Patna.

Traditional manufacturing, while not growing at the pace of warehousing, is also showing signs of progress. The operationalization of large central government projects like the Diesel Locomotive Factory in Marhaura and the Electric Locomotive Factory in Madhepura has added credibility to Bihar's industrial potential. Ancillary demands for staff housing, vendor zones, and infrastructure have created new real estate needs in these districts. Though foreign direct investment (FDI) in Bihar remains minimal just ₹15.8 million INR in Q4 2024 the industrial sector is mostly driven by domestic capital and public-private partnerships. Despite these advances, the sector faces challenges. Infrastructure in many industrial areas remains inadequate especially in terms of consistent electricity, road quality, and access to utilities. The state is addressing these issues through enhanced power generation, a proposed Patna Ring Road, and better connectivity to industrial clusters. Land acquisition is another hurdle, as title disputes and local resistance sometimes delay projects, though BIADA's expanding land bank has helped mitigate this.

Nevertheless, Bihar's geographic location, combined with policy support and rising demand from the logistics and e-commerce sectors, makes it a compelling destination for industrial and logistics real estate. With sustained improvements in infrastructure, governance, and workforce training, Bihar is poised to emerge as a key industrial and warehousing hub for eastern India in the years ahead.

## **Discussion: Key Influencing Factors**

Bihar's real estate sector is influenced by a confluence of factors ranging from policy interventions and infrastructure development to demographic shifts and investment trends. The following discussion explores these dimensions in detail to highlight the sector's evolving landscape between 2020 and 2025:

- Government Policies and Regulatory Environment: Public policy has been a principal catalyst in Bihar's real estate transformation. Central and state schemes like the Pradhan Mantri Awas Yojana Urban (PMAY-U) and the Smart Cities Mission have significantly contributed to housing and infrastructure upgrades. Cities like Patna, Muzaffarpur, Bhagalpur, Bihar Sharif, Ara, and Bodh Gaya have benefited from enhanced urban infrastructure, which in turn has elevated real estate demand. As of 2025, tens of thousands of low-cost homes have been developed, backed by subsidies and direct financial aid to EWS families. The Real Estate Regulatory Authority (RERA), operational in Bihar since 2017, has increased transparency and accountability in real estate transactions. With over 1,600 projects registered by 2023, RERA has been instrumental in restoring consumer confidence and ensuring project compliance. Additionally, Bihar's Industrial Investment Promotion Policy and other realty-specific reforms have offered tax benefits, capital subsidies, and regulatory simplification. These policies have started attracting interest in industrial parks and housing. The standardization of construction taxation under GST and revisions of stamp duty circle rates have further streamlined the transactional landscape.
- Infrastructure Development: Infrastructure is a critical determinant of real estate performance.
   Bihar has witnessed transformative upgrades in transportation, utilities, and urban amenities.
   Notable among these is the JP Ganga Path expressway in Patna and the Patna Ring Road,

which are easing intra-city and inter-regional travel. Rail infrastructure has advanced through the Patna Metro project, with major corridors expected to partially operate by 2025. This project is already influencing land values and development interest near planned stations. Airport expansion at Patna and the new Bihta airport, expected by 2026, will improve regional and international connectivity, bolstering the hospitality and residential segments. Urban utilities have also seen investment. Under Smart Cities and AMRUT missions, cities are modernizing drainage, street lighting, and water supply systems. Power supply reliability has improved with new substations and urban cabling. Social infrastructure has expanded with projects like AIIMS in Patna and Darbhanga, which spur localized residential growth. Together, these infrastructure upgrades are enhancing urban quality of life and increasing the viability of new real estate projects.

- Investment Trends and Market Participants: Bihar's real estate investment landscape is slowly evolving. Local developers such as Saakaar Constructions and Vastu Vihar dominate the residential segment, particularly in Patna. Some national players have shown interest in affordable housing, though large-scale institutional investment remains limited. The warehousing and logistics sector has seen higher investor interest due to clear demand and supportive national logistics policy. Strategic partnerships are emerging to build warehouse parks for e-commerce and FMCG clients. Speculative investment in peri-urban land by non-resident Biharis and local investors is adding liquidity but also creating pockets of inflated prices. Mortgage lending has grown due to increased banking activity and interest subsidies, yet many small developers still rely on informal financing due to limited institutional reach.
- Demographic and Socio-Economic Influences: Bihar's large and youthful population, estimated at 127 million in 2023, provides a massive potential housing demand base. The state's population is rapidly urbanizing, and as cities grow, the demand for affordable and midincome housing will rise. Income levels remain low, restricting demand to budget housing segments. However, as the economy expands (recording a 9.2% growth in 2023–24), a broader middle class is expected to emerge. Rising education levels and a shift toward formal employment are changing consumer preferences toward apartment living and gated communities. Cultural and religious tourism (e.g., Bodh Gaya) supports demand for hospitality real estate, while reverse migration and emerging job markets have added to local demand for commercial spaces in smaller towns.

#### Key Challenges

- Infrastructure gaps, bureaucratic delays, and complex land acquisition processes continue
  to hinder sectoral growth. Inadequate drainage, traffic congestion, and outdated zoning
  practices reduce urban liveability and real estate viability. Despite policy efforts,
  enforcement remains inconsistent.
- Legal ambiguities in land titles and fragmented ownership restrict large-scale development.
   Financial constraints also persist: while buyer credit access has improved, developer financing remains limited and expensive.
- The premium real estate market remains shallow due to low demand. Environmental risks, such as flooding and seismic activity, further challenge long-term investments. Moreover, local construction practices and workforce skills often fall short of modern standards, delaying project delivery and impacting quality.

#### Emerging Opportunities

- Despite challenges, Bihar offers promising real estate opportunities. The largest lies in affordable and mid-income housing, with scope for public-private partnerships in government-backed schemes. Urban renewal, particularly in Patna's old quarters, and expansion into new towns like Bihar Sharif and Ara can drive next-wave development.
- The logistics and industrial real estate segment is also growing, supported by the Eastern Dedicated Freight Corridor and proposed Multi-Modal Logistics Parks. Tier-2 cities like Gaya, Muzaffarpur, and Bhagalpur are showing early signs of commercial real estate traction.

 Digitization of land records, GIS-based planning, and PropTech adoption are improving efficiency and transparency. Education-related real estate (e.g., hostels, student housing) and tourism-oriented developments (especially in Gaya) are emerging niches.

#### Future Outlook

- From 2025 to 2030, Bihar's real estate sector is projected to grow at a stable, linear pace.
   As infrastructure and governance improve, both housing and commercial segments are expected to expand. Patna will continue to lead, with metro-connected zones and the Bihta corridor offering high-growth potential.
- Secondary cities will witness an increase in organized retail and mid-scale commercial development. If policy support continues and job creation accelerates, demand will rise across asset classes. Industrial corridors and logistics parks will diversify the real estate portfolio. With continued reforms, digitization, and urban planning, Bihar is poised to transform its real estate sector into a driver of economic growth and urban renewal.

#### Conclusion

Bihar's real estate sector has moved from stagnation to steady growth across residential, commercial, and industrial segments between 2020 and 2025. Government initiatives like PMAY-U and RERA, combined with infrastructure projects such as the Patna Metro and Bihta airport, have stimulated housing and logistics development, especially in urban hubs like Patna and Gaya. The residential market has grown rapidly, while commercial and logistics real estate are emerging, supported by rising demand and connectivity improvements. However, challenges persist particularly in infrastructure gaps, financing constraints, and land acquisition issues. For Bihar to realize its full potential, sustained policy support, regulatory simplification, and job creation are essential. With just 11-15% urbanization, the state holds immense untapped potential as millions migrate to cities in the coming years. If current reforms continue, Bihar's real estate sector can evolve into a key driver of inclusive urban growth, economic development, and improved living standards.

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